

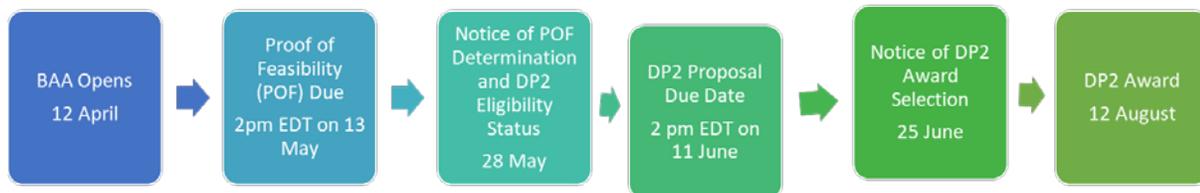


Accelerated Delivery & Acquisition of Prototype Technologies (ADAPT) FAQs

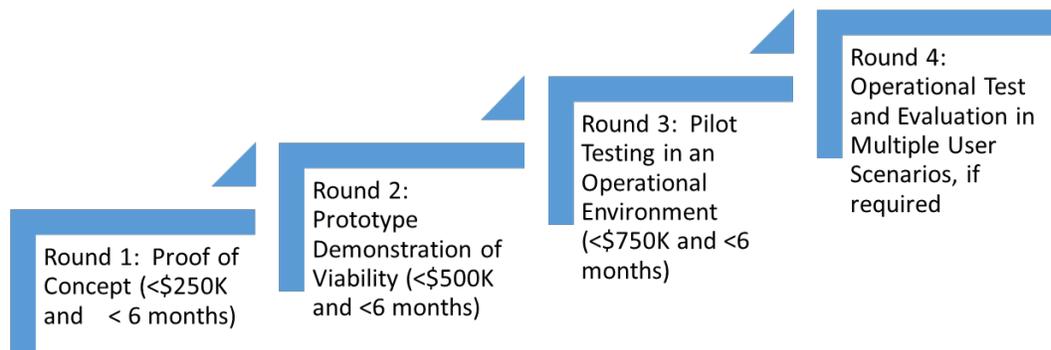
Overview: The ADAPT pilot is designed to quickly address DON high priority challenges in high impact areas for the naval community that are also determined to have potential solutions and dual use applications in the commercial sector. The DON can benefit from the increased innovation and participation of non-traditional businesses and seeks to leverage existing commercial technologies to accelerate the time to deliver prototype technologies. In order to take advantage of these acceleration opportunities, as well as attract small non-traditional businesses that may not have done business with the federal government before, this pilot is utilizing a different approach to funding awards, accelerating decision timelines, minimizing to the extent possible application requirements and proposal processes, and otherwise removing commonly cited "barriers to entry".

Frequently Asked Questions:

Q1: What is the timeline for the ADAPT Pilot? (BAA pages 12 and 21)



Q2: What are the "rounds" and their funding levels? (BAA page 13)



Q3: Where do I need to submit the Proof of Feasibility Submission (POFS) and Direct to Phase II (DP2) Proposal? (BAA pages 6 and 8)

A3: Both the POFS and the DP2 submissions are to be submitted through the SBIR website at: <https://sbir.defensebusiness.org/>. Login is required to submit, additional information can be found under the SBIR FAQ's found at: <https://sbir.defensebusiness.org/Faqs>

Q4: Is this part of the SBIR program?

A4: The ADAPT pilot is part of the SBIR program. Therefore, all eligible small businesses qualify for an Other Transaction award and SBIR data rights.

Q5: Can I submit technology that was previously funded with SBIR funding? (BAA page 20)

A5: No, technology that has been reimbursed under any federal government agency's SBIR/STTR program is not eligible for award.



Office of Naval Research (ONR)



Accelerated Delivery & Acquisition of Prototype Technologies (ADAPT) FAQs

Q6: Can I submit a cost reimbursable proposal? (BAA pages 9 and 13)

A6: No, the ADAPT pilot will only be awarding Firm Fixed Price type agreements.

Q7: How many milestones and/or sub milestones can be included in the scheduled of payable milestones? (BAA pages 9 and 14)

A7: You may submit as many or few milestones as required, considering that each round may not exceed 6 months and payment is contingent upon the government's evaluation of successful completion of a specified task or acceptance of delivery of items that comply with the agreement terms.

Q8: What level of cost detail and/or information is needed to be submitted for any subcontractors? (BAA page 9)

A8: The cost detail for subcontractors should be similar to the detail provided by the prime contractor.

Q9: Why is an OTA being awarded instead of a FAR based contract?

A9: OTAs provide the flexibility to adopt business practices that reflect commercial industry standards. The goal is to gain access to state-of-the-art technology solutions from businesses whose customer base has not included the Federal Government.

Q10: Can I submit a proposal that includes commercial technology? (BAA page 3)

A10: Yes, the ADAPT pilot was designed to leverage existing commercial technologies to accelerate the time to deliver prototype technologies.

Q11: Can I subcontract with federal labs? (BAA page 17)

A11: Yes. You may subcontract or negotiate a Cooperative Research and Development Agreements (CRADAs) with federal laboratories and Federally Funded Research and Development Centers (FFRDCs); however, any contact made with a DON-sponsored laboratory shall be via the Office of Research and Technology Applications (ORTA). You must indicate your intention to use such facilities on the Cover Sheet of their POFs and DP2 proposals (Volume I).

Q12: How much longer will it take if I want to use human subject? Will that impact my eligibility for the successive phases/rounds? (BAA page 18)

A12: Proposals that require the use of human subjects are not recommended, unless you already have the proper protocols and approvals in place, as the necessary approvals often take 6-12 months.

Q13: Where can I get help in getting started with Government contracting?

A13: Procurement Technical Assistance Centers (PTACs) provide local, in-person counseling and training services for small business owners wanting to sell products or services to federal, state and/or local governments. <http://www.ptac-us.org/find-a-ptac/>